

## Director Trip: Q&A

Qualification Period: August through December 2021 over August-December 2020

For: Directors and Organization Leaders

**1. How do I qualify for the trip?**

To qualify you must have a minimum of 20% growth August - December 2021 over August-December 2020 (minimum growth \$20K US/\$25k CA) with a minimum cumulative team sales goal to achieve of \$95,000 US/\$112,500 CA **and** 4 or more New Managers promoted from your team.

**2. Who is considered a new Manager?**

New Managers are any Consultants, within your personal team, who achieve title of Manager or above from August (titled in September) through December (titled in January), regardless if they have previously held title.

**3. Do I have to be a Director at the start of this promotion to play?**

Yes, you must be titled Director or higher, title effective August 2021 or before, and throughout the qualification to participate.

**4. Can I bring my spouse on this trip?**

No, this is a trip for 1.

**5. What happens if I lose Director title?**

You must still hold Director or higher title effective January 2022 to qualify for this challenge.

**6. If I promote a Director during the qualification period, who/what counts towards my qualification?**

If you promote a Director from your personal team during the qualification period, their sales and Managers continue to count towards your qualifications.

**7. How can I track my qualifications?**

You can track your team sales using your custom reports and your manager promotions using your title step up report in MyOffice. Your Business Leader will be provided with an on-pace report.

**8. Does this award count as a 1099/T-4A tax item?**

Yes, the value of the trip, including airfare and lodging, will be included as a 1099/ T-4A item on your tax statement from Tupperware.

**9. Is there a cash option for this trip?**

No, there is no cash option for this trip.