**Birthday Month Dating Script**

Hi \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, it’s \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ from Tupperware. How are you? I’m calling everyone to wish them a Happy Birthday!!!!

*Customer response…It’s not my Birthday…*

This month it’s everyone’s Birthday in Tupperware!!!! We are celebrating our 76 Years of Parties and we are having the BIGGEST Party of the year…this month!!!!

I’m calling to invite you to be a part of the Celebration!

Did you know that you can receive up to $569 in Tupperware for $7 OR $1436 in Tupperware for $196 as a Birthday Gift from Tupperware just for hosting a Birthday Party! And anyone hosting one of our Birthday **BASH** Parties can receive up to $1032 in Tupperware for $81 OR $1899 in Tupperware for $270! **ISN’T THAT INSANE!!!!**

My goal in Birthday Month is to hold \_\_\_\_ Celebrations. I already have \_\_\_\_. Would you be my \_\_\_\_\_? I have Tuesday, the \_\_\_\_\_ and Friday, the \_\_\_\_ available. Which of these would work for you?

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

If yes, set up a time to party plan with them.

If no, ask if they would be interested in a 5x5/10x10, collecting a toonie draw, or coming to your open house or mystery host party, etc.

Thank them for their time and business.

Breakdown of the Free Product…

**1250/2 Birthday Party**

No Pots - $569 for $7

With Posts - $1436 for $196

* $250 sales - $8 value FREE (S&P), $26 value FREE (thank you gift)
* $375 sales - $37.50 FREE + half price option
* $450 sales - $35 value for $7 (ice trays)
* $625 sales - $56.25 FREE + half price option
* $1250 sales - $406.25 FREE + half price option, $867 value for $189 (pots)

**1250/2 Birthday BASH Party**

No Pots – WK 1 - $1032 for $81, WK2 - $993 for $69, WK 3&4 - $1004 for $69

With Pots - WK1 - $1899 for $270, WK2 - $1860 for $258, WK3&4 - $1871 for $258

* $50 sales - $122 value for $25 (1st order reward)
* $250 sales - $8 value FREE (S&P), $26 value FREE (thank you gift), WK 1 only $39 value for $12 (sales challenge)
* $375 sales - $37.50 FREE + half price option
* $450 sales - $35 value for $7 (ice trays)
* $600 sales - $32 value FREE (fridgesmart med, conf start), $130 value for $25 (party bonus), WK 1&2 only $40 value for $12 (sales challenge), WK 3&4 only $51 value for $12 (sales challenge)
* $625 sales - $56.25 FREE + half price option
* $1200 sales - $100 value FREE (thatsa bowls, conf start)
* $1250 sales - $406.25 FREE + half price option, $867 value for $189 (pots)