NEW CONSULTANT CHECKLIST

To ensure a successful beginning, you will want to focus on the following:

❑ 1. Create a list of 100 people to share your new business with. Think of everyone you know: your hairdresser, ladies at the bank, your holiday card list, etc.

❑ 2. Book 6 shows in your first 30 days. By accomplishing this you will:
• Pay off your kit and begin earning income right away
• Gain practice to build confidence
• Lay the foundation for future business
• Achieve rewards through 30 Day Activation Challenge/13 Week Star Program

❑ 3. Highlight the dates in your calendar that you want to hold shows.

❑ 4. Share the opportunity with everyone! Bring a friend—it makes the business a lot more fun and can be very rewarding.

❑ 5. Open a separate FREE personal checking account for all business transactions.

❑ 6. Keep in touch with your recruiter and/or leader during your training period.

*THINGS TO DO…*

* Sign Up As A Consultant – your recruiter will do this for you
* Order Your Business Kit – your recruiter will do this for you
* Open A Chequing Account – so you can see your income grow
* Set Up Your TupperCard – with help from your recruiter
* Purchase Business Supplies – from your choice of supplier
* Party folders, pens, stapler, staples, host envelopes, tape, printer paper, printer ink, weekly calendar, sticky notes, portfolio binder (for your reference & for processing orders), page protectors, portfolio dividers, monopoly money, file folders, calculator (just until you earn yours), cello wrap and/or bags, ribbon/tulle
* Purchase Sales Aids – from Web Order Entry System with help from your recruiter
* Catalogues, sales flyers, dating gifts, host gifts, mini Tupperware pieces, auction items
* Purchase Bonus Dating Gifts x 3 – from our director
* Incentives for your guests to book parties in close
* Update & Print Documents – with your info for folders and host envelopes.
* See attachments in business tools
* Prepare Party Folders & Host Envelopes – see examples given to you by your recruiter
* See attachments in business tools
* Prepare Your Working Portfolio
* Catalogue & Sales Flyer pages in page protectors, tab dividers for easy reference, customer qualifiers, host qualifiers, extra order forms, paper for writing notes
* Prepare Bonus Dating Game
* Print game pieces and put into mini pieces of Tupperware
* Wrap bonus dating gifts in cello wrap & bow
* Label gifts with your 3 closest available dates
* Become Familiar with Products, Kit and Presentation
* Prepare for Demonstration - See attachments in business tools
* Read word for word demonstration
* Re-write in your words on cue cards
* Practice

Any questions at all, CALL ME…

For continued success in your new business you will want to:

* Become familiar with your starter kit and written materials such as current specials,
order forms, and incentives you can earn. Label all of your paperwork materials.
* Try to schedule 2 to 3 datings from every show you hold. You will grow and prosper!
* Attend all meetings and training sessions available to you.
* Refer to your training manual for answers to your questions. If, after
reading the manual, you need further assistance, please call your recruiter or
your upline leader.
* Check out all paperwork, manuals etc. All shows/sales must be submitted by the last day of the Tupperware month to count for bonuses or incentives.
* Be excited! I am confident that you have everything it takes to be successful
and grow with your new business. Enjoy, have fun, and if you need help I'm
here for you.

*Congratulations!*

*You have just started your own home-based business, and the sky is the limit!*